



PEOPLE OF NOTE

Developer Returns to Cresa To Lead Atlanta Operation, Stream Grabs Office Leasing Team in Phoenix, Swig Co. Promotes Kidd to CEO | New Hires, Promotions and Other Personnel Changes

Chris Scott Returns to Cresa To Run Atlanta Office

Former Cresa broker Chris Scott is returning to the firm to lead its Atlanta office after 18 years as a developer of office towers. He starts Tuesday, when he'll lead the Atlanta operation for the global brokerage where he worked as a tenant representative from 2003 to 2006. As Atlanta market leader, Scott said in an interview, he is "anticipating the opportunity to spearhead the next chapter of growth and success."

He is rejoining Cresa and the world of tenant representation after being a partner at Atlanta-based development firm Greenstone Properties. There, he worked closely with founder De Little and oversaw day-to-day operations. Scott directed development, construction and the origination of new projects and acquisition opportunities. During his time at Greenstone, Scott oversaw completion of several office projects including 100 Kimball Place, a 128,000-square-foot, live-work-play office building completed in 2021 in Alpharetta, Georgia, and a 222,000-square-foot, Class A build-to-suit office tower for HD Supply near Truist Park. But he said it is 14th + Spring, a 324,000-square-foot, 12-story office tower in midtown Atlanta completed last year that immediately stands out.

Scott, who got the itch to build from his developer dad, said his work on the ownership side will pay dividends when leading Cresa Atlanta, which works with occupiers of space, because his experience gives him perspective from a landlord's point of view. In addition to Cresa, he has worked as a tenant rep at Trammell Crow Co. and Staubach Co., now part of JLL. Given Scott's experience, "There is no one better equipped to hit the ground running as we continue to build our team here in Atlanta," Cresa Atlanta managing principal Tom Tindall said in an email.

Stream Grabs Four-Broker Office Leasing Team in Phoenix

Stream Realty Partners has recruited a team of four office leasing brokers from a rival firm in Phoenix. The new Stream team is made up of managing directors John Bonnell and Brett Abramson, Senior Vice President Chris Latvaaho and Vice President Chris Beall. They'll work closely with executive managing director and partner Tiffany Winne to expand the firm's investor services group in the Phoenix region while fortifying Stream's presence in the market. Winne said she expects rapid growth of the group with the addition of the foursome. Stream Phoenix opened in September 2021 and has grown its team there to more than 20 professionals who lease and manage a portfolio of over 9 million square feet of office and industrial space.

The team led by Bonnell and Abramson previously worked at JLL. In their new roles, team members will be responsible for sourcing, winning and executing assignments across all service lines while concentrating on office agency leasing. Bonnell has more than 30 years of experience in agency leasing in Arizona. He spent over 13 years at JLL, where he represented institutional and entrepreneurial owners of existing buildings and ground-up office developments. During his



career, he has completed more than 3,500 leases with an aggregate value exceeding \$2.2 billion. Abramson has over 18 years of experience in Phoenix commercial real estate.

Swig Co. Promotes Kidd to CEO

The Swig Co., a San Francisco-based real estate firm that invests in, develops, and manages commercial properties in major U.S. markets, has promoted Connor Kidd to CEO. Kidd also will retain the president position he's held since January 2022. He succeeds Jim Carbone, who has served Swig as CEO since September 2018. "The Board and I agreed that a 5-year commitment on my part was appropriate when I joined Swig," Carbone said in a statement. "A major part of my role at the company was to help position Connor to become the CEO and president of the future."

Kidd started his career as a consultant at Accenture. Soon after, he decided he wanted to pursue a career in commercial real estate and got internships in Shanghai at AMB Properties, now Prologis, and then with North Star Realty Finance in New York and a job at Hunter Properties before joining Swig in 2009. During his career, Kidd has worked as a principal in transactions totaling more than \$5 billion and containing over 6 million square feet of office space and 500 multifamily units.

Trammell Crow Opens Office in Charlotte, North Carolina

Trammell Crow Co., the global commercial real estate developer owned by CBRE Group, is expanding its presence in North Carolina with a new office in Charlotte. Senior Vice President Ben Schon will relocate to Charlotte from Trammell Crow's Washington, D.C., office to lead the firm's industrial development team in North Carolina. He joined Trammell Crow in 2015 and has been involved in more than 7 million square feet of development in the industrial, office, health care and mixed-use sectors. Schon will join Trammell Crow's senior leadership team in North Carolina that includes principal Josh Dix and Senior Vice President Woody Coley. Dix and Coley were "instrumental in opening the Raleigh office in 2021 and growing TCC's development pipeline across the state," Trammell Crow said. Dix will continue to lead the multifamily business of High Street Residential, TCC's residential subsidiary, across North Carolina while Coley will manage key client relationships and partner with Dix and Coley to originate new mixed-use, multifamily and industrial development opportunities while also leading office and life science development.

Senior associate Charles Spry will join Schon in Charlotte. He's currently based in the company's Raleigh, North Carolina, office. Spry will work on the origination and execution of projects involving all commercial property types. Trammell Crow re-entered the North Carolina market in 2021 with the opening of its Raleigh office. TCC previously has operated in the Tar Heel state from 1974 and 2013, when it developed, acquired or invested in nearly 7 million square feet of space across 67 projects. The company developed some of Charlotte's high-profile buildings including Hearst Tower and Truist Center.

Newman Garrison + Partners Expands Design Team in Los Angeles Area

Newman Garrison + Partners, an architecture, urban planning and interior design firm in California's Orange County, has expanded its design team with the addition of Huaxia Song, a 13-year industry veteran. She previously worked at New York City architecture firms Hart



Howerton and Robert A.M. Stern Architects. During her career, Song designed high-profile projects including the Nathan Deal Judicial Center in Atlanta that houses the Georgia Supreme Court and Heart of Lake, a 2 million-square-foot residential development Xiamen, China.

As an associate design principal at Newman Garrison + Partners, or NG+P, Song will lead planning development and craft design concepts for hospitality, multifamily and mixed-use projects. A supporter of new urbanism, Song said in a statement she was attracted to NG+P because of the firm's "socially conscious design ethos."

Coakley Realty Taps Veteran To Lead Push in Washington, D.C.

Suburban Maryland's Coakley Realty has tapped Petch Gibbons, a 30-year commercial real estate veteran who's led several large companies, to head its expansion in the Washington, D.C., area. The full-service residential and commercial real estate company that's well established in Montgomery County, Maryland, said the addition of Gibbons will expand Coakley Realty's commercial real estate sales and leasing services and property management, development, and appraisals services into the city of Washington, D.C., and northern Virginia.

During his career, Gibbons has owned, managed or led a number of Washington's commercial real estate companies including Barnes, Morris, Pardoe & Foster, Insignia/ESG, now part of CBRE, Advantis/St. Joe Co. and Cushman & Wakefield. A principal at Outlier Reality Capital, he most recently held a senior counsel position at Summit Commercial. "In today's market, corporate and institutional firms have the Fortune 500 companies well covered," Gibbons said in a statement. "I am concerned with local and regional owners and tenants, who are navigating the evolving D.C. commercial real estate environment on their own" and seeking advice.

Northmarq Expands Las Vegas Investment Sales Group

Northmarq has expanded its investment sales team in Las Vegas with its hire of Taylor Sims as a managing director from Cushman & Wakefield. In his new role, Sims will represent investors and landowners in property acquisitions and sales in the multifamily segment in metropolitan Las Vegas. He will report to Jesse Hudson, the regional managing director based in Northmarq's Phoenix investment sales office. Sims will work closely with managing director Thomas Olivetti, investment sales analyst Vasili Bayiatis and transaction manager Taylor Phillips, and the group will collaborate with the brokerage's Las Vegas debt and equity team.

Before joining Northmarq, Sims led the Las Vegas multifamily advisory group at Cushman & Wakefield for eight years. He worked for four years as an associate at Berkadia before he joined Cushman. Sims has brokered some high-profile apartment transactions in Las Vegas, including the first multifamily sale to break the \$400,000-per-unit barrier. Since 2021, he has brokered multifamily sales totaling over \$1.3 billion in volume and involving more than 5,000 units.

Shoreham Capital Adds Former Wells Fargo-Eastdil Secured Executive



Joe Nessler (Shoreham Capital)

Shoreham Capital, a firm that focuses on real estate investments and developments across the East Coast and Sun Belt, has hired 20-year real estate industry veteran Joe Nessler as managing director of finance. In his new role, Nessler will lead financial strategy, investment management, capital allocation and transaction execution for the West Palm Beach, Florida-based firm. During his career, he has completed more than \$50 billion of transactions in numerous property sectors, product types and markets. Prior to joining Shoreham, Nessler served as a director of real estate investment banking at Wells Fargo Securities-Eastdil Secured. He worked in the firm's New York and Los Angeles offices for more than 14 years.

Real estate veterans Doug Faron, Steve Figari and Nick Zoumas, who combined have 50 years of experience in the industry, founded Shoreham last year. The firm has a focus on residential investments, including ground-up developments, properties that can be improved, adaptive reuse projects and the build-to-rent sector. Shoreham's current construction pipeline contains more than 600 residential units, and the firm has over 1,000 units under contract.